Projects that make it vs Projects that don't

Two apartment case studies

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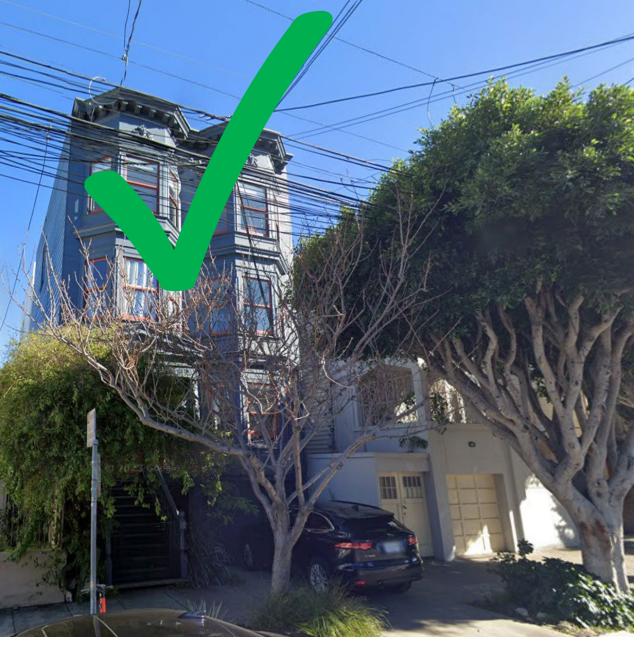
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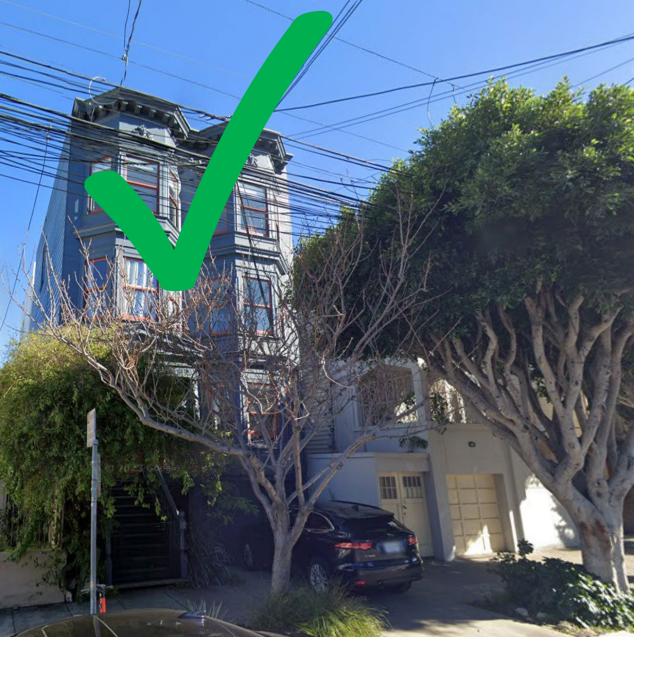






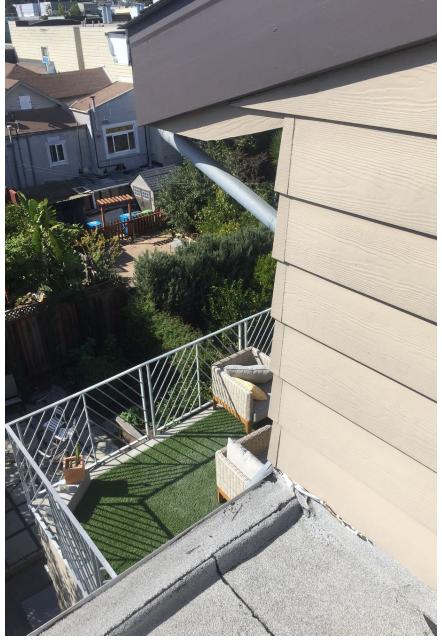






Project #1: Condo





- 3 bedroom / 2 bath
- 1700 ft2
- One unit in a 2-unit "Historical A" condo building
- 2nd/3rd (top) floor over garage with dedicated parking
- Owner-Occupied
- Existing Solar (6 kW DC)

Project #1: Condo







Old furnace in attic above closet

Back deck on-demand water heater

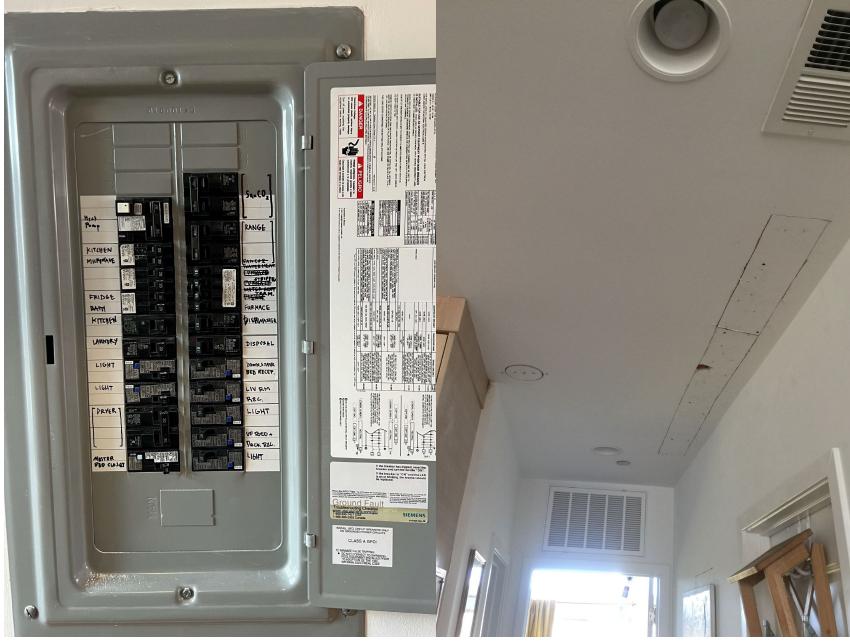
Laundry Closet off Kitchen

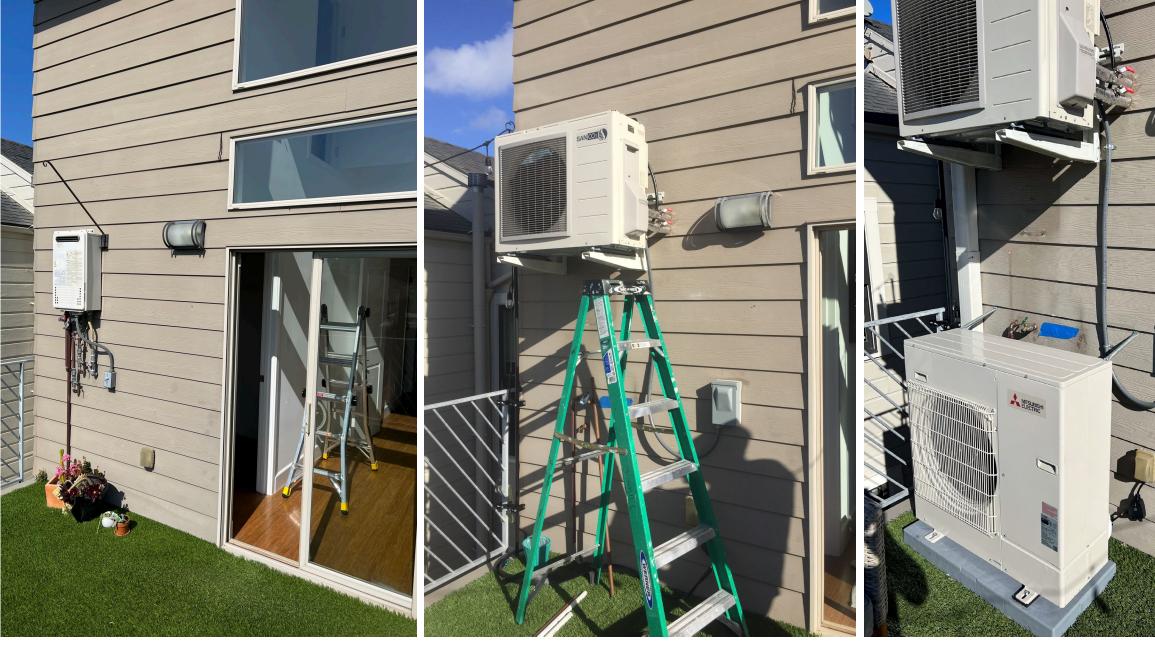




Furnace in attic utility space



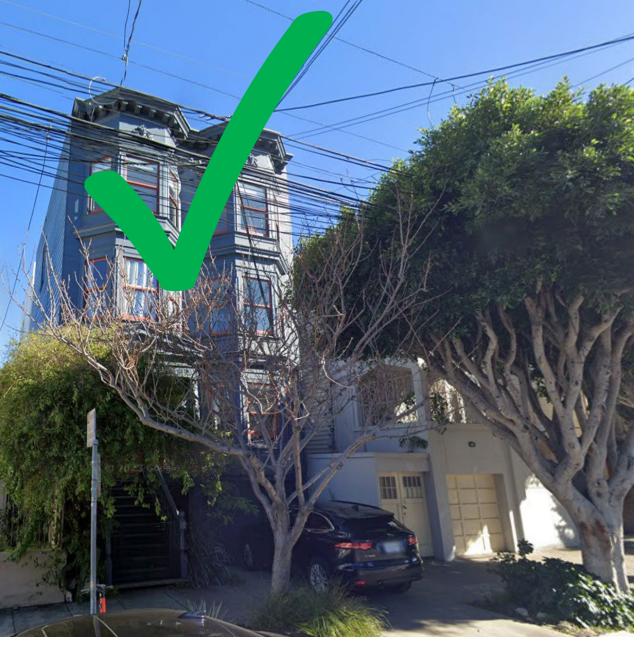




Before SanCO2 installed SanCO2 and Mitsubishi

Obstacles

- Wall-mounted heat pump water heater triggers added code protections, as well as increases noise transmission
- Installation of tank via access door 9' in the air
- Installation of a machine someone else bought
 - Warranty issues
 - Lost parts
- Challenging building geometry with high level of finish
- Ultra-quiet heat pumps ensure no neighbor nor co-owner complaints.
- All of these increased cost, but did not impede successful completion







- 2 bedroom / 1 bath
- Lot-line construction
- 900 ft2
- One unit in a 6-unit TIC building
- 2nd (middle) floor over basement without parking
- Owner-Occupied
- Existing HOA Solar







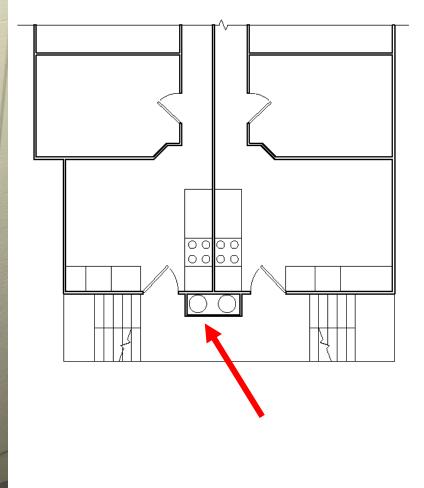
Existing electrical service

Wiring not torqued

Full subpanel in unit







Landing water heater closet

Gas water heater

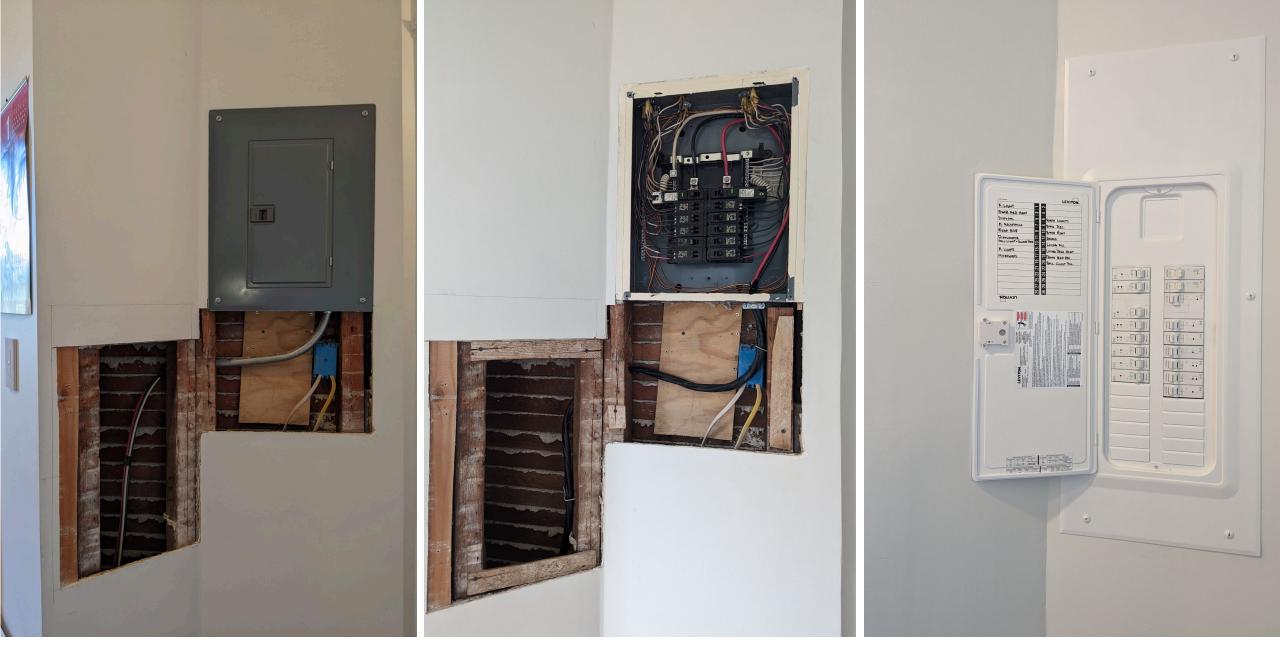
Lightwell



Existing electric service







Water heater closet on landing

Obstacles

- Multiple owners not interested in electrification
- Unpermitted and not-to-code work existing in buildings
- Middle unit
- No deeded outdoor spaces
- Undersized electrical service

No mechanism to compel other owners to allow electrification







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